

**Dunamis Clean Energy Partners, LLC** 15101 W 8 Mile Road Detroit, Michigan 48236

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**Decision Maker** Natalie King

President & CEO nking@dunamisenergy.com

# **CAPABILITY STATEMENT**

## **COMPANY OVERVIEW**

## Lighting Manufacturing and Energy Efficiency Experts

Dunamis Clean Energy Partners, founded in 2012, is a woman-owned, MBE certified full service OEM lighting manufacturer and green energy consulting company. We specialize in creating energy cost savings through the implementation of turn-key energy efficiency and renewable energy solutions for our customers. We are an experienced DTE Energy trade ally, offering energy efficiency rebate procurement and professional lighting installation services to DTE customers.

#### **OUR CORE COMPETENCIES**

- Best in Class OEM LED Lighting Manufacturing
- Commercial, Industrial, Exterior, Horticultural, Lamps & Bulbs, Accessories
- Lighting Design and Engineering Services
- Lighting Analysis & Comparisons
- Level 1-3 Building Energy Audits

✓ 20-50% of project cost

procurement

- LED Lighting & HVAC Retrofits
- Utility, Local, State and Federal Energy Efficiency Incentive Procurement in over 20 States
- 179D Tax Incentive Certifications
- LEED<sup>®</sup> & Energy Star Building Certification
- Project Financing

## **OUR KEY DIFFERENTIATORS**

#### Dunamis sets itself apart in the market with its complete lighting solutions:

- Factory Direct Relationship and Pricing
- ✓ World Class LED Specifications, Standards and Manufacturing
  - DLC, UL, ETL, ROHS, CE, SAA,
  - Energy Star Certifications
  - LM79 and LM80 Testing to ensure highest lumen output and optimal lamp life span
  - Standard 5, 7 or 10 year Warranties
- Comprehensive Cost and Savings Benefit Analysis
- 73% Average Customer Energy Savings
- 10-20% Average Annual Utility Cost Savings
- on average Low interest project financing available with 2 day turn around
  - Completion of all utility rebate and incentive filings for customer

supplemented by utility incentive

Payback period at less than 2 years

- Non-interruptive professional installation services
- Our go-to market strategy is to eliminate layers of distribution.

- We control cost and expense by going direct to the end user.
- Junamis controls the specifications related to manufacturing process.
- ✓ All equipment is manufactured specifically for each individual project offering customized solutions to better meet our customer's needs.
- The only African American woman owned OEM LED Lighting Manufacturer in the State of Michigan

## **PERFORMANCE HISTORY**

#### Who We Serve:

- Utility
- Automotive
- Manufacturing
- Government
- Healthcare
- Industrial
- Educational
- Facility Management
- Multifamily Housing

## PAST PERFORMANCE

- Toyota Tech Center, Saline, Michigan
- DTE Energy, DTE Pride Program
- Ideal Group, Detroit, MI
- Walbridge Construction, Detroit, MI
- Hamilton Anderson AE Firm, Detroit, MI
- MEEMIC Insurance Company, Auburn Hills, MI
- University Foods Midtown, Detroit, MI
- Islamic Center of America, Dearborn, MI
- New St. Mark Family Life Center, Detroit, MI
- Community Network Services Health Centers, Southfield, MI

### **PERTINENT DATA**

- MBE, EDWOSB
- PRIMARY NAICS:
  - 541690 Energy Consulting
- 238210 Electrical and Lighting
- 238220 HVAC Services
- 237130 Renewable Energy
- 335121, 335122 Lighting Mfr.
- Cage Code: 72BK7
- DUNS: 078484493